



*refractories expertise,
together since 1949*

COMPANY PROFILE

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BIDDER QUALIFICATION FORM

LINCO BAXO INDUSTRIE REFRATTARI S.p.A. a member of LINCO BAXO group of companies

Headquarter address	Via C. Boncompagni, 51/8 – 20139 MILANO Italy
H. Q. telephone No.	+39 02 5520041
H. Q. telefax No.	+39 02 5694834
Web page / e-mail address	http://www.lincobaxo.com – info@lincobaxo.com
IT. Chamber of Commerce registration No.	Milan 1112254
IT. VAT No.	IT06477280157
TAX Code No.	IT437480163
Registered capital	Euro 3.218.898,00
① Factory address: LEVATE	Via Caravaggi - 24040 LEVATE (Bergamo) Italy
Plant telephone No.	+39-035 594049
Plant telefax No. / e-mail address	+39-035 594692 - lincolev@lincobaxo.com
② Factory address: MAREF	Via M. Borgatti, 96 - 44012 BONDENO (Ferrara) Italy
Plant telephone No.	+39-0532 892235
Plant telefax No. / e-mail address	+39-0532 892758 - reception@lincobaxo.com
③ Factory address: PRECISION	Via per Zerbinato, 34/G - 44012 BONDENO (Ferrara) Italy
Plant telephone No.	+39-0532 898299
Plant telefax No. / e-mail address	+39-0532 891299 - info@lincobaxo.com
Teams	riunioni@lincobaxospa.onmicrosoft.com

Second to none in customer service
Quality without compromise

Manufacturer of special refractories and insulating materials

Linco range based on alumina products

LICOFEST	Refractory / insulating castables
LINAX	Service castables
LICO-CLAY	Plastic mouldables
LICOTON	Ramming mixes & mortars
LICODRY	Free cement castables
LICOBLOCK	Special shapes and blocks
LICOTAP	Tap-hole clay
MILBLOCK	Precast shapes
LB-FILL / LB-STICK	Mastics / adhesives

Baxo range based on alumina products

BAXOCAST	Refractory / insulating castables
BAXOPLAST	Plastic casting mixes
BAXOVIBRO	Thixotropic castables LCC-ULC-FCC
BAXOGUN	Castables for gunning applications
BAXOFIX / BAXOMIX	Service castables
BAXOPOL	Ready mortars
BAXOCOAT	Refractory coatings

Sirma range based on alumina products

SIRCAST	Regular dense castables
SIRBRATE	Low cement castables
SIRCHEM	Free cement castables
SIRFLOW	Self flowing castables
PROMOCAST / SIRGUN	Medium cement castables
PROMOGUN	Gunning castables
PROGUN	Low cement gunning mixes
SIRPLAST	Plastic mouldables
SIRCOL	Wet mortars
SIRQUICK	Fast service castables

Kero range based on alumina and basic products

COLLIGAN	Ready mortars
KEROCAST	Refractory castables
KEROVIB	Thixotropic castables LCC-ULC-FCC
KEROMIX	Service castables
KEROGUN	Gunning mixes
KEROPATCH	Patching mixes
KERORAM	Ramming mixes
KEROFLOW	Self flowing mixes
KEROLAN	Refractory dry mixes
KEROCRETE	Shotcrete mixes
KEROTAP	Tap-hole clay

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Linco Baxo Industrie refrattari S.p.a. Bondeno Plant range based on shaped products

MAREF	+ production code	Fireclay and high-alumina bricks and shapes
ISOM /ALPOR	+ production code	Lightweight bricks and shapes
KERA	+ production code	Specialties for ceramic and brick industries
MAREF	+ production code	Specialties for glass industries
SIRMA	95AT and 99AT	High Alumina bricks for severe operations
CARBO	+ production code	Silicon carbide bricks and shapes

Linco Baxo Precision refractories range based on specialties for glass and ceramic

REF-AL	Refractories based on alumina
REF-MUL	Refractories based on mullite
REF-COR	Refractories based on corundum
REF-ZIRCON	Refractories based on zircon
KERSKID	Blocks for reheat furnaces hearth

All products catalogues are downloadable at www.lincobaxo.com

Number of experience years as supplier

Domestically from 1949

Internationally from 1974

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Last revision: July 2026

Organisation chart of the company structure

CEO / Managing Director	Dr. Maurizio Nicolardi
Associate Director	Bas de Kok
Associate Director	Dr. Edoardo Manzoni
Domestic Sale Director	Mario Bricco
Area Manager	Dr. Andrea Borsato
Technical Manager (reheat)	Ing. Paolo Recalcati
Technical Superintendent	Marco Boccafogli
Export BU Director	Alessandra Nicolardi
Export Technical Manager	Alberto Osnaghi
Export Manager	Khalil Ourahmoun
Glass BU Director	Osvaldo Baldelli
Glass Export Manager	Cristina Gambino
Accountancy Department Director	Alma Villanova
Procurement Manager	Younes Ourahmoun
Plant Manager Levate	Dr. Stephane Ngongang Ngakam
Plant Manager Bondeno	Ing. Alberto Pisa
Plant Manager Zerbinato	Brahim Ourahmoun
Workers (within the whole group)	> 200

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Information about key personnel who will be handling the contract

<i>Dr. Maurizio Nicolardi</i>	Present position: Language ability relevant to project: Experience:	Managing Director Italian - English - French In refractory and insulating materials since 1970
<i>Dr. Edoardo Manzoni</i>	Present position: Language ability relevant to project:	Associate Director Italian - English - French
<i>Dr. Stephane Ngongang Ngakam</i>	Present position: Language ability relevant to project:	Plant Manager (Levate) Italian - English - French
<i>Ing. Alberto Pisa</i>	Present position: Language ability relevant to project:	Plant Manager (Maref) Italian - English
<i>Brahim Ourahmoun</i>	Present position: Language ability relevant to project:	Plant Manager (Precision) Italian – French - Arabic
<i>Alessandra Nicolardi</i>	Present position: Language ability relevant to project:	Export BU Director Italian – English – French
<i>Alberto Osnaghi</i>	Present position: Language ability relevant to project:	Export Technical Manager Italian – English – French
<i>Khalil Ourahmoun</i>	Present position: Language ability relevant to project:	Export Manager Italian – English – French – Spanish - Arabic
<i>Dr. Andrea Borsato</i>	Present position: Language ability relevant to project:	Area Manager Italian – English - French
<i>Dr. Marco Gavioli</i>	Present position: Language ability relevant to project:	Sales Manager (Maref range of products) Italian – English
<i>Osvaldo Baldelli</i>	Present position: Language ability relevant to project:	BU Director (Glass) Italian
<i>Cristina Gambino</i>	Present position: Language ability relevant to project:	Export Manager (Glass) Italian – English – French - Spanish
<i>Mario Bricco</i>	Present position: Language ability relevant to project:	Domestic sales Director Italian – French
<i>Ing. Paolo Recalcati</i>	Present position: Language ability relevant to project:	Technical Manager (reheat) Italian – English
<i>Marco Boccafogli</i>	Present position: Language ability relevant to project:	Technical Superintendent Italian – English
<i>Luciana Borghi</i>	Present position: Language ability relevant to project:	Senior Manager (Ceramic) Italian – French
<i>Marinella Nanni</i>	Present position: Language ability relevant to project:	Quality Manager Italian – English
<i>Marco Brambilla</i>	Present position: Language ability relevant to project:	Laboratory superintendent Italian – English

**Sales/Technical personnel is listed on Linco Baxo directory "contacts"
Please feel free to ask for a copy**

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Information about Linco Baxo Industrie Refrattari S.p.a. castables operations
Linco Baxo Range of products

Description	Plant of unshaped & monolithic refractories
Location	Levate (Bergamo/Italy)
Capacity	80.000 Ton. / year
Annual production	60.000 Ton. / year
Equipment	• Two modern units to manufacture unshaped refractories. • Complete state-of-the-art central laboratory with all in-house capabilities (400 sqm) • One modern unit to manufacture tap-hole clay

Information about Linco Baxo Industrie Refrattari S.p.a. processing operations
Linco Baxo Range of products

Description	Processing plant of raw materials
Location	Arcene (Bergamo/Italy)
Storage Capacity	20.000 Ton.
Processed raw materials	40.000 Ton. / year
Equipment	One modern unit to store and process alumina based raw materials.

Information about Linco Baxo Industrie Refrattari S.p.a. shapes operations
Maref Range of products

Description	Plant of shaped refractories and insulating materials
Location	Bondeno/v.Borgatti (Ferrara/Italy)
Capacity	40.000 Ton. / year
Annual production	30.000 Ton. / year
Equipment	• Three tunnel Kilns and many modern pressing machines (more than 10) to manufacture dry-pressed refractories. • One unit to manufacture extruded IFB • One unit to manufacture extruded dense refractories and mullite grog • One unit to manufacture unshaped refractories • Two units to manufacture vibrocast shapes • One unit to manufacture mouldables • One unit to manufacture wet-mortars • In house machinery facilities to cut, grind and match tolerances to fine limits. • Pre-assembly platform (800 sqm) with a bridge crane • Workshop equipped with automatic machinery to produce metallic anchors

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Information about Linco Baxo Industrie Refrattari S.p.a. specialties operations
Precision / Tec Ref Range of products

Description
Location
Equipment

Plant of vibro-casting and slip-casting refractories
Bondeno/v.Zerbinate (Ferrara-Italy)

- Two modern units to manufacture high-precision refractories for glass, ceramic and steel.
- Six high temperature Kilns
- In house machinery facilities to cut, grind and match tolerances to fine limits.
- Pre-assembly platform (500 sqm) with 2 bridge cranes

Distributors and Agents

Europe	Austria, Belgium, Bulgaria, Baltic countries, Czech Republic, France, Germany, Greece, Hungary, Macedonia, Poland, Romania, Russia, Serbia, Slovachia, The Netherlands, UK,
Middle East	Emirates, Jordan, Kuwait, Saudi Arabia, Siria, Turkey
Far East	Korea, Pakistan, Singapore, Vietnam.
Africa	Algeria, Cameroon, Egypt, Lybia, Morocco, Tunisia.
Latin America	Argentina, Brasil, Colombia, Mexico, Venezuela.

Linco Baxo group annual turnover of the last three years in Euro

YEAR	VOLUME-HOME	VOLUME-EXPORT	TOTAL TURNOVER
2022	13.374.000	28.634.000	42.008.000
2023	16.748.000	24.723.000	41.471.000
2024	15.502.000	23.645.000	39.147.000

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Name and address of Bankers from whom reference can be obtained:

Banco BPM ag. 00678

Via Cassinis, 33 - 20139 Milano - Italy

S.W.I.F.T.: BAPPIT21678

IBAN: IT 40 N 05034 01750 000000004606 **(EUR)**

Banco Desio

Via Cassinis, 15 - 20139 Milano - Italy

S.W.I.F.T.: BDBDIT22

IBAN: IT 51 X 03440 01611 000078300046 **(USD)**

Fields of activity

Blast furnaces	Steel industries
Metallurgical industries	Foundries (ferrous and non ferrous)
Aluminium	Power stations and vessels
Incinerators	Ceramic and bricks industries
Cement and lime industries	Chemical/Petrochemical industries
Glass industries	

Quality assurance certificate of approval according to ISO 9001/UNI EN 29001

Linco Baxo Industrie Refrattari S.p.a.

Linco Baxo Industrie Refrattari S.p.a. – Levate Plant

Linco Baxo Industrie Refrattari S.p.a. – Bondeno Plant

Linco Baxo Industrie Refrattari S.p.a. – Zerbinato Plant

Certificate No. 24527

Dtd. 1: 16 January 2022 issued by

LUCIDEON CICS LTD.

Queens Road – Penkhull

Stoke-on Trent ST4 7LQ

ENGLAND

Registration at the national register of contractors

No. 6772912 dated 19.02.1985

D&B

No. 429482904

Product liability insurance

Insurance policy No 061 00000746 issued QBE Insurance Europe Limited

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